

Pricing SOP Checklist

Use Menu 5.0 to access your DWMQY Tasks

MENU-5.0 PRICING - DAILY/WEEKLY/MONTHLY/QUARTERLY/YEARLY

DAILY TASKS

1. Contracts with cost change
2. Products with cost change
3. Products with price changes
4. New Products Transmission
5. Customers with no LPM
6. Price overrides
7. Contracts that are expiring
8. File maintenance list

WEEKLY TASKS

1. JEN upcoming price changes
2. Every 2 weeks send out 5.21 to sales
3. Review passwords on screens

Pricing SOP

MONTHLY TASKS

1. Contract Price File (5.23)
2. List Less Matrix Pricing (5.36)
3. Matrix Listing (5.35)
4. List of Programs (5.21)
5. Have company meeting and discuss pricing Goals
6. List of Price Overrides

QUARTERLY TASKS

1. customer review by salesman
2. review customer classes
3. review programs

ANNUAL TASKS

1. review all programs
2. review all customers with programs
3. review LPM
4. review customer fixed pricing